

**UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF TEXAS  
HOUSTON DIVISION**

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TARGET TRAINING INTERNATIONAL, LTD.,	)					
	)	Civil Action No. 4:10-cv-03350				
	)					
Plaintiff,	)					
	)					
v.	)					
	)					
EXTENDED DISC NORTH AMERICA, INC.,	)					
	)					
Defendant.	)					
	)					

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**THIRD AMENDED EXHIBIT LIST OF PLAINTIFFS**

No.	Description	Offr	Obj.	Admit	N/Adm
Plaintiff's Ex. 1	U.S. Patent No. 7,249,372 (Bonnstetter Patent-in-suit)				
Plaintiff's Ex. 5	Markku Kauppinen Declaration in support of EDNA's opposition to TTI's Mot to Compel [56-4]				
Plaintiff's Ex. 6	Markku Kauppinen Declaration in support of EDNA's Motion for Protective Order re Franchise Agreement [Document No. 55-2]				
Plaintiff's Ex. 7	Supplemental Declaration of Markku Kauppinen in support of EDNA's Sur-Reply in Opposition to TTI's Motion to Compel [64-1]				
Plaintiff's Ex. 8	Markku Kauppinen Declaration in Support of EDNA's Motion for Summary Judgment [Document No. 070-1]				
Plaintiff's Ex. 9	09/23/10 email from Jukka Sappinen to Markku Kauppinen				
Plaintiff's Ex. 11	10/02/10 email from Jukka Sappinen to Markku Kauppinen				
Plaintiff's Ex. 12	EDNA0006997-EDNA0007100 Summaries of Sales Receipts and Invoices				

Plaintiff's Ex. 13	Printout of website of Extended DISC Offices				
Plaintiff's Ex. 14	EDNA00089-EDNA000119 (Extended DISC Team Analysis Report for ABC, Inc.)				
Plaintiff's Ex. 15	Printout of EDNA's website ( <a href="http://www.extendeddisc-na.com/asellers/index.asp">www.extendeddisc-na.com/asellers/index.asp</a> )				
Plaintiff's Ex. 16	Printout of EDNA's website ( <a href="http://www.extendeddisc-na.com/specialoffers/index-original.asp">www.extendeddisc-na.com/specialoffers/index-original.asp</a> )				
Plaintiff's Ex. 17	Printout of Extended DISC On-site Certification Training website ( <a href="http://www.extendeddesc-na.com/certification/onsite.asp">www.extendeddesc-na.com/certification/onsite.asp</a> )				
Plaintiff's Ex. 18	Printout of Extended DISC Public Certification website ( <a href="http://www.extendeddesc-na.com/certification/public.asp">www.extendeddesc-na.com/certification/public.asp</a> )				
Plaintiff's Ex. 19	Printout of Extended DISC Test Drive webpage ( <a href="http://www.extendeddesc-na.com/testdrive/subscribe.asp">www.extendeddesc-na.com/testdrive/subscribe.asp</a> )				
Plaintiff's Ex. 20	Printout of Extended DISC Personal Analysis 360 webpage ( <a href="http://www.extendeddisc-na.com/products/pa360.asp">www.extendeddisc-na.com/products/pa360.asp</a> )				
Plaintiff's Ex. 21	Printout of Extended DISC Surveys Platform webpage ( <a href="http://www.extendeddisc-na.com/products/splatform.asp">www.extendeddisc-na.com/products/splatform.asp</a> )				
Plaintiff's Ex. 22	Printout of Extended DISC Team Analysis webpage ( <a href="http://www.extendeddisc-na.com/products/tanalysis.asp">www.extendeddisc-na.com/products/tanalysis.asp</a> )				
Plaintiff's Ex. 23	Printout of Extended DISC Individual Assessments webpage ( <a href="http://www.extendeddisc-na.com/products/index.asp">www.extendeddisc-na.com/products/index.asp</a> )				
Plaintiff's Ex. 24	Printout of Extended DISC International The Validation Process webpage ( <a href="http://www.extendeddisc.com/Extended-DISC-R/Validation">www.extendeddisc.com/Extended-DISC-R/Validation</a> )				
Plaintiff's Ex. 25	EDNA0003814-EDNA0003815 Extended DISC Enrollment form				
Plaintiff's Ex. 26	Complete printout of EDNA website ( <a href="http://extendeddisc-na.com">extendeddisc-na.com</a> )				
Plaintiff's Ex. 27	TTI E0000563 Extended DISC Personal Analysis – Validation Report 2009				

Plaintiff's Ex. 28	TTI E0000571 Page from that Extended DISC Personal Analysis Validation Report 2009				
Plaintiff's Ex. 29	EDNA 0003852 Cancellation of the Franchise Agreement				
Plaintiff's Ex. 30	EDNA0001700-1727 Extended DISC System Manual				
Plaintiff's Ex. 31	EDNA0001608-1676 Extended DISC System Tool Manual				
Plaintiff's Ex. 34	EDNA0003812-3813 Extended DISC Sales by Product 7-24 to 12-31-2007				
Plaintiff's Ex. 35	EDNA0003779-3786 Product Sales 7- 24 to 12-31-2007 and Jan to Dec-2008				
Plaintiff's Ex. 36	Marshall Goldsmith FeedForward Tool, <a href="http://www.marshallgoldsmithfeedforward.com/html/order">www.marshallgoldsmithfeedforward.co m/html/order</a> , retrieved from Internet 6/30/2011				
Plaintiff's Ex. 37	EDNA0003071 Extended DISC Information Partner You need – Agreement 3-15-2010				
Plaintiff's Ex. 38	EDNA0003055 Extended DISC Information Partner You Need – Agreement 9-30-2008				
Plaintiff's Ex. 39	EDNA0003056-3058 Exhibit A to Agreement by and between Extended Disc and Texas EZPAWN				
Plaintiff's Ex. 40	EDNA0002518-2533 Vendor Agreement 8-30-2004 Sandler Systems and Extended DISC				
Plaintiff's Ex. 41	EDNA0002605-2610 Amendment to Vendor Agreement 1-18-2011 Extended DISC and Sandler Systems				
Plaintiff's Ex. 42	EDNA0002555-2586 T. Crudup at Verizon letter to Kauppinen at Extended DISC 1-30-2006 Agreement Verizon Contract No. C0607075				
Plaintiff's Ex. 43	EDNA0002595--2597 T. Crudup at Verizon letter to Kauppinen at Extended DISC 8-22-2007 Agreement Verizon Contract No. C0607075				
Plaintiff's Ex. 44	EDNA0002543-2554 Amendment No 1 to Agreement for Services No. C0607075 between Verizon 1/3/2008 and Extended DISC 12/24/07				
Plaintiff's Ex. 45	EDNA0002536-2537 Strategic Partnership Agreement dated 11-8-2003				

	Univ. Assoc. and Extended DISC				
Plaintiff's Ex. 46	EDNA0002513-2517 Letter of Agreement between Extended DISC 8/27/07 and Joan Ridgeway 8/16/07				
Plaintiff's Ex. 47	www.extendeddisc-na.com/products/smaterials.asp retrieved from Internet 7/4/11				
Plaintiff's Ex. 48	EDNA0002534-2535 Letter of Agreement between Dr. Marshall Goldsmith 5/9/04 and Extended DISC				
Plaintiff's Ex. 50	Letter from Ed Sease MVS to Extended DISC M. Kauppinen 3-19-2009, US Patent 7,249,372				
Plaintiff's Ex. 51	Letter from Ed Sease MVS to Extended DISC M. Kauppinen 7/1/2009 US Patent 7,249,372				
Plaintiff's Ex. 52	Letter from Sean Sullivan Buche & Assoc. to Ed Sease at MVS 7/21/2009 US Patent 7,249,372				
Plaintiff's Ex. 53	Letter to Sean Sullivan Buche & Assoc. from Ed Sease at MVS 9/23/2009 US Patent 7,249,372				
Plaintiff's Ex. 54	Letter from Sean Sullivan Buche & Assoc to Ed Sease at MVS 10/9/2009 US Patent 7,249,372 for settlement purposes only – FRE 408				
Plaintiff's Ex. 56	SANDLER000001-6 Sandler Systems Document #3, DISC Ordering Process				
Plaintiff's Ex. 57	TTI006676-6701 Extended DISC Online System - Extended DISC Personal Analysis				
Plaintiff's Ex. 58	SANDLER000007-28 Sandler Systems Document #2 Extended DISC Personal Analysis Report				
Plaintiff's Ex. 59	Extended DISC Personal Analysis report of Tom Sample 3/2/2009 (EDNA000035-146)				
Plaintiff's Ex. 60	SANDLER000053-254 Sandler Systems Document #4, Extended DISC Product Sales Report – Oct 2005				
Plaintiff's Ex. 61	SANDLER000029-52 Sandler Systems Document #1, Vendor Agreement Sandler and Extended DISC dated 8/30/2004				
Plaintiff's Ex. 65	Extended DISC® VIP Access (Phillip Adam)				

Plaintiff's Ex. 66	User Instruction: How to Create a New Account (EDNA0003816-3832)				
Plaintiff's Ex. 71	U.S. Patent No. 5,551,880 (Bonnstetter Patent)				
Plaintiff's Ex. 81	Summary of Accused Product Sales (July 24, 2007 – June 30, 2011) Exhibit 6 to Walter Bratic's Expert Report				
Plaintiff's Ex. 104	Extended DISC Personal Analysis sample (EDNA000035-EDNA000076)				
Plaintiff's Ex. 105	Extended DISC Job Analysis (Bates Nos. EDNA0001587-EDNA0001589)				
Plaintiff's Ex. 106	Memorandum and Order regarding Markman (Dkt. No. 113) dated 09/02/11				
Plaintiff's Ex. 107	'372 File Wrapper				
Plaintiff's Ex. 108	Extended DISC assessment from (ADAM000013-ADAM000014)				
Plaintiff's Ex. 109	Declaration of Bill Bonnstetter in support of TTI's Opposition EDNA's Motion for Summary Judgment (Dkt. NO. 103-2)				
Plaintiff's Ex. 110	TTI Financial Statements as of 12/31/10 (TTI002648-TTI002656) (Bill Bonnstetter Depo. Def. Ex. 29)				
Plaintiff's Ex. 111	Adding a new instrument to the Web System (TTI000446-452) (Bill Bonnstetter Depo. Def. Ex. 40)				
Plaintiff's Ex. 112	TTI000456-457 Notes on XCF code (Bill Bonnstetter Depo. Def. Ex. 41)				
Plaintiff's Ex. 113	TTI000464-470 DataBase Modification Request (Bill Bonnstetter Depo. Def. Ex. 42)				
Plaintiff's Ex. 114	TTI000458-463 Entering account names for alphabetization (Bill Bonnstetter Depo. Def. Ex. 43)				
Plaintiff's Ex. 115	TTI000471-486 IDS Docs screens (Bill Bonnstetter Depo. Def. Ex. 44)				
Plaintiff's Ex. 116	TTI002658-2673, IDS Info, <a href="http://ttied.com/index.php/IDS">http://ttied.com/index.php/IDS</a> retrieved Internet on 4/18/11 (Bill Bonnstetter Depo. Def. Ex. 45)				
Plaintiff's Ex. 117	TTI0000321-323 Multiple Emails Mark Mathis and John at Keylinecompany and Bill Cochran, George Donovan, Robin Waghner; Re: Extended DISC Results; 4/18/08, 4/15/08, 4/14/08 (Bill Bonnstetter Depo. Def. Ex. 50)				

Plaintiff's Ex. 118	TTI E0000363 Email Mark to Rick Bowers Re: Extended DISC Test Drive 9/4/09 (Bill Bonnstetter Depo. Def. Ex. 51)				
Plaintiff's Ex. 119	TTI E0000192 Email to Bill Bonnstetter from Frank Sproule, re: Your Extended DISC demo report, 10/27/08 (Bill Bonnstetter Depo. Def. Ex. 53)				
Plaintiff's Ex. 120	TTI E0000193 Email to Bill Bonnstetter from Frank Sproule, re: Extended DISC, 11/20/08 (Bill Bonnstetter Depo. Def. Ex. 54)				
Plaintiff's Ex. 121	TTI E0000194 Email to Bill Bonnstetter from Frank Sproule, re: Receipt from Extended DISC North America, Inc., 11/23/08 (Bill Bonnstetter Depo. Def. Ex. 55)				
Plaintiff's Ex. 122	TTI E0000195 Email to Bill Bonnstetter from Frank Sproule, re: Extended DISC VIP Access, 11/28/08 (Bill Bonnstetter Depo. Def. Ex. 56)				
Plaintiff's Ex. 123	TTI E0000233-235 Email to Jim Robbins and Anne Klink from Favor Larson, Re: Are DISC Assessments really different? 2/12/09 Webinar slides 21209.ppt; webinar recording.wav (Bill Bonnstetter Depo. Def. Ex. 57)				
Plaintiff's Ex. 124	Bill J. Bonnstetter, CV (Bill Bonnstetter Depo. Def. Ex. 58)				
Plaintiff's Ex. 125	TTI Performance Systems on Adverse Impact, 2010 TTI (Bill Bonnstetter Depo. Def. Ex. 59)				
Plaintiff's Ex. 126	Selecting Superior Performers Safely Under the Law, Research Report by Bill J. Bonnstetter October 2009 (Bill Bonnstetter Depo. Def. Ex. 60)				
Plaintiff's Ex. 127	Success Insights International, Ltd., Our Products (Bill Bonnstetter Depo. Def. Ex. 61)				
Plaintiff's Ex. 128	Email from Steve Schlather to Brad Powers dated 06/24/11				
Plaintiff's Ex. 129	About Target Training International – 2007 (Rodney Cox Depo. Def. Ex. 14)				
Plaintiff's Ex. 130	Extended DISC North America, Inc. Balance Sheet as of July 24, 2007 (EDNA000964-EDNA000970)				

Plaintiff's Ex. 131	2007 – 2010 Extended DISC Tax Returns (EDNA000971-EDNA001021)				
Plaintiff's Ex. 132	EDNA Customer Pricing Lists (EDNA0003837-EDNA0003844)				
Plaintiff's Ex. 133	Extended DISC Sales by Date Detail July 24-December 31, 2007 (EDNA0004643-EDNA0007100)				
Plaintiff's Ex. 134	Joseph Gemini Curriculum Vitae (Gemini's Expert Report, Exhibit A)				
Plaintiff's Ex. 135	TTI Income Statement Summary 2007-2010 (Gemini's Expert Report, Schedule 1)				
Plaintiff's Ex. 136	EDNA Accused Sales 07/24/07 – 12/31/10 (Gemini's Expert Report, Schedule 2)				
Plaintiff's Ex. 137	EDNA Other Sales 7/24/07-12/31/10 (Gemini's Expert Report, Schedule 3)				
Plaintiff's Ex. 138	EDNA Accused Sales Summary 07/24/07-12/31/10 (Gemini's Expert Report, Schedule 4)				
Plaintiff's Ex. 139	EDNA Profit and Loss Summary 7/24/07-12-31-10 (Gemini's Expert Report, Schedule 5)				
Plaintiff's Ex. 140	Reasonable Royalty Calculation 07/24/07 – 12/31/10 (Gemini's Expert Report, Schedule 6)				
Plaintiff's Ex. 141	Declaration of Markku Kauppinen in Support of EDNA's Motion for Summary Judgment dated 05/31/11 (Dkt. No. 070-1)				
Plaintiff's Ex. 142	Defendant's Objections and Fourth Supplemental Answer to Plaintiff's First Set of Interrogatories filed as Exhibit 2 of TTI's Opposition to EDNA's Motion for Summary Judgment dated 07/12/11 (Dkt. No. 103-12)				
Plaintiff's Ex. 143	Dr. Russ Watson's Resume (Watson's Expert Report Exhibit A)				
Plaintiff's Ex. 144	Extended DISC North America Inc. Sales by Date Detail July 24 – December 31, 2007 (Watson's Expert Report Exhibit J) (EDNA0004643-EDNA0004652)				
Plaintiff's Ex. 145	Extended DISC International form (Watson's Expert Report Exhibit L) (EDNA0002302 and EDNA0003053)				

Plaintiff's Ex. 146	Portions of Markku Kauppinen July 6, 2011 deposition (Watson's Expert Report Exhibit O)				
Plaintiff's Ex. 147	Expert Report or Richard G. Cooper, D.S.C. Concerning Invalidity of U.S. Patent No. 7,249,372 dated November 11, 2011				
Plaintiff's Ex. 148	Target Training International Customer Name List (TTI002675-TTI002688)				
Plaintiff's Ex. 149	Target Training International, Ltd. Financial Statements for the Twelve Months Ending December 31, 2009 (TTI003184-TTI003193)				
Plaintiff's Ex. 150	Extended DISC Personal Analysis sample (TTI006582-TTI006630)				
Plaintiff's Ex. 151	Customer Letters of Intent and Agreements (TTI006631-TTI006649)				
Plaintiff's Ex. 152	Priority Documents (TTIE0001048-TTIE0002106)				
Plaintiff's Ex. 153	File Folder Screen Shot (TTIE0001092-TTIE0001133)				
Plaintiff's Ex. 154	Extended DISC CSR Assessment sample (EDNA0008644-EDNA0008668)				
Plaintiff's Ex. 155	Extended DISC Healthcare Professional Assessment sample (EDNA0008669-EDNA0008699)				
Plaintiff's Ex. 156	Extended DISC Sales Candidate Report sample (EDNA0008700-EDNA0008707)				
Plaintiff's Ex. 157	Extended DISC Real Estate Agent Assessment Report sample (EDNA0008803-EDNA0008834)				
Plaintiff's Ex. 158	Extended DISC Sales Manager Assessment Report sample (EDNA008864-EDNA008895)				
Plaintiff's Ex. 159	Extended DISC Job Comparison (EDNA0009109-EDNA0009110)				
Plaintiff's Ex. 160	Extended DISC Client Webinar: Customizing Extended DISC Reports (EDNA0008602-EDNA0008606)				
Plaintiff's Ex. 161	Extended DISC Online System User Instruction: How to General Reports PowerPoint (EDNA0009016-EDNA0009026)				
Plaintiff's Ex. 162	Extended DISC Webinar: What is the				

	Ideal DISC-style for This Job? (EDNA0009259-EDNA009263)				
Plaintiff's Ex. 163	U.S. Patent No. 6,594,668				
Plaintiff's Ex. 164	Assignment of U.S. Patent 7,249,372 (2 <sup>nd</sup> ) (DX 16 - TTI000516-TTI000520)				
Plaintiff's Ex. 165	Provision Patent Application No. 60/176,420 (TTI003875-TTI0003928)				
Plaintiff's Ex. 166	Assignment for U.S. Patent 7,249, 372 (1 <sup>st</sup> ) (DX8 – TTI001802-TTI001806)				
Plaintiff's Ex. 167	Printouts of TTI's Internet Delivery Service (IDS) (TTI005267-TTI005277)				
Plaintiff's Ex. 168	Laurence Whitlow email and attachments to Rodney Cox regarding WeDBdoc.txt (TTI0006573- TTI0006581)				
Plaintiff's Ex. 169	Demonstratives to be prepared before trial				
Plaintiff's Ex. 170	Demonstratives to be prepared before trial				
Plaintiff's Ex. 171	Demonstratives to be prepared before trial				
Plaintiff's Ex. 172	Demonstratives to be prepared before trial				
Plaintiff's Ex. 173	Demonstratives to be prepared before trial				
Plaintiff's Ex. 174	Demonstratives to be prepared before trial				
Plaintiff's Ex. 175	Demonstratives to be prepared before trial				
Plaintiff's Ex. 176	Demonstratives to be prepared before trial				
Plaintiff's Ex. 177	Demonstratives to be prepared before trial				
Plaintiff's Ex. 178	Demonstratives to be prepared before trial				

Respectfully submitted,

/s/Bradley J. Powers

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ATTORNEYS FOR PLAINTIFF TARGET  
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**CERTIFICATE OF SERVICE**

I hereby certify that on May 23, 2012, I filed the foregoing with the Clerk of Court using the ECF system which will send notification of such filing to the following:

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